

The trade association for the Swedish crop protection companies

Annual Report 2022



Table of content	2
About the Swedish Crop Protection Association	3
The Swedish Crop Protection Association's objectives	4
The Chairman's report	6
Activities 2022	8
Consultations 2022	15
The Swedish Crop Protection Association's sales statistics 2022	16
The Board and the Committees in 2022	20
Member companies 2022	22
Budget and results 2022	30

About the Swedish Crop Protection Association

Since 2014, the Swedish Crop Protection Association has been part of KTF Organisation AB. The Swedish Crop Protection Association is one of five associations that are linked to this joint service company. Operations are conducted with the support of agreements within the framework of the service company's business. For practical reasons, no distinction is made in this annual report between the different parts of the business. The Swedish Crop Protection Association will be used as a collective name for the entire business.

KTF Organisation is a service company for a number of industry associations regarding chemical products.

The primary focus is on legislative issues. For many issues, policy is created together with the members. Newsletters to member companies is an association-specific service. External monitoring provides the opportunity to participate in the public debate. One important part of the business is the provision of training for members and other stakeholders. Regular meetings are held with government agencies, the retail sector and other stakeholders. There are both Scandinavian and European networks.

Our vision is that the Swedish Crop Protection Association is the leading organisation in Sweden for facts and knowledge regarding crop protection.



Our objectives

The Swedish Crop Protection Association's objectives are:

The Swedish Crop Protection Association represents Swedish crop protection companies regarding industry-wide issues when in contact with:

- Politicians and political bodies
- Government agencies and institutions
- Food industry and retail sector
- Agricultural stakeholder organisations and other stakeholders
- Media
- Users of plant protection products
- The general public

Our objectives are:

- To create understanding, and spread knowledge, of the need for and benefit of plant protection products in Sweden.
- To provide knowledge and information about techniques and products for Swedish agriculture for the sustainable production of healthy and affordable food, which still complies with the expected quality. All of this must happen in accordance with the overarching objectives of the Swedish national food strategy.
- To pursue questions about laws and regulations for competition-neutral Swedish regulations, relative to our environment in the EU.



The Chairman's report

2022 was another year of unforeseen challenges. The Covid-19 pandemic was followed by Russia's invasion of Ukraine, inflation and surging energy prices. Sweden has started to understand the importance of and is taking small steps towards stable domestic food production. We in the crop protection industry are a small part of a large network when it comes to important input products for our agricultural sector, and we are seeing how sensitive the entire system is when it comes to access to various products and goods and how energy prices have a far-reaching impact on production.

During this year, member companies continued to work intensively on everything relating to logistics and supplies of plant protection products for Swedish growers. There continues to be some concern among resellers and growers, and there have been many questions about how our member companies can manage deliveries of different plant protection products. Despite major challenges, with a few exceptions it has worked very well, and Swedish agriculture has had access to the products required.

At the beginning of 2022, the crops looked fine and there was a good harvest on the way. The spring work went well, albeit with a dry and cold start, which above all affected the sugar beet area in the south, where significant areas had to be re-sown. Energy prices caused prices of mineral fertiliser to rise sharply, which created concern in the market and increased pressure to produce a good harvest. The margins between success and fiasco are becoming smaller. The crop protection year was reflected by a very high harvesting potential in the field, but a wet and warm May with the risk of high fungal attacks. During June and July, however, we had periods with high temperatures, which reduced the actual

fungal pressure to moderate levels. In the end, crops and quality levels were good, and the price profiles for both cereals and oilseeds were high, which resulted in one of the best growing years for many farmers.

Despite major challenges, with a few exceptions it has worked very well, and Swedish agriculture has had access to the products required.

The Swedish Crop Protection Association has continued its good collaboration with government agencies and various organisations. This is very important in order to be able to highlight current crop protection issues and regulations where there is a need for broad-based collaboration and understanding from companies, government agencies and growers. Capturing an important issue or a change to a regulatory framework in time is often crucial for a successful change. There are a number of important regulations for agriculture that now have to be updated, and a lot of work has been carried out during the year. On top of this, the European Commission's Farm to Fork strategy has been closely monitored, and in this res-

pect there are many proposals that really can be questioned. It is extremely important in this context to take into account the work that has already been undertaken in Sweden and that correct impact assessments are carried out.

The Swedish Chemicals Agency continues to maintain a very high level of processing different kinds of applications. The Agency has continued to succeed in processing well over 90 % of all applications within the right time, which is impressive. This means that Sweden has an advantage compared with our neighbouring countries.

During the year, the work of the Swedish Crop Protection Association has taken on a completely different political emphasis as a result of the external political situation. This is something we view positively and will make use of ahead of the coming year's work.

As Chairman, I would like to thank Anders and Milena in our secretariat and all employees in our member companies who have contributed their efforts that help the Swedish Crop Protection Association to achieve success in its contacts with government agencies, organisations, stakeholder associations and growers. It is through this approach that we achieve the goal of producing high-quality food, in an environment-friendly way that also benefits biodiversity. This, combined with strong domestic food production and good profitability, makes the work of the Swedish Crop Protection Association an important factor for the agriculture of the future.

Carl-Henrik Ljung
Chairman of the Swedish Crop Protection Association



Activities 2022

Internal meetings

The Swedish Crop Protection Association's Board held seven Board meetings during the year.

The Registration Committee held four meetings during 2022.

The newly created Committee for Communication held three meetings during the year.

The Swedish Crop Protection Association's general meeting was held in Malmö on 27 April. The meeting was attended by Lantmännen's Head of Sustainability Claes Johansson, who spoke about "The agriculture and food production of the future".

Other meetings

The Swedish Crop Protection Association's meeting activities were extensive during the year.

A meeting was held on 20 October with Per Ängquist, Director General of the Swedish Chemicals Agency. Anders Normann and chairman Carl-Henrik Ljung attended the meeting from the Swedish Crop Protection Association. In addition to Per Ängquist, Department Director Agneta Westerberg also attended from the Swedish Chemicals Agency.

The meeting held every year with Christina Nordin, Director General of the Swedish Board of Agriculture, took place on 10 June. Assistant Department Manager Magnus Franzén and Environmental Objectives Coordinator Charlott Gissén also attended the

meeting. The Swedish Crop Protection Association was represented by Anders Normann, Milena Vrhovac Jasarevic and Mats Andersson.

To discuss current and urgent crop protection issues, four meetings were held during the year with representatives from the Swedish Crop Protection Association, the Federation of Swedish Farmers, the Swedish Chemicals Agency and the Swedish Board of Agriculture.

On 28 June, the Swedish Crop Protection Association held a meeting at which we met the boards of the Swedish Grain Growers' Association (SpmO) and the Swedish Seed and Oil Growers' Association (SFO) at the same time. The Swedish Crop Protection Association was represented by Anders Normann, Milena Vrhovac Jasarevic and Erik Åkesson.

Meetings were held with representatives from the various resellers of plant protection products in Malmö on 5 April, and with representatives from the Swedish Board of Agriculture's Crop Protection Centres in Linköping on 14 November. The Swedish Crop Protection Association also held regular meetings on current crop protection issues with the Federation of Swedish Farmers at the secretariat level.

On 5 December, the Swedish Crop Protection Association's Registration Committee held a meeting with the Swedish Chemicals Agency. The meeting with the Swedish Chemicals Agency was attended by Agneta Westerberg, Department Director of the Department for Authorisation and Guidance, together with nine other people from the agency. Six people attended from the Swedish Crop Protection Association.

During the spring, the Swedish Crop Protection Association held a meeting with Oscar Magnusson, State Secretary to the Minister for Rural Affairs at the Ministry of Enterprise and Innovation, and a meeting with Anders Grönvall, State Secretary at the Ministry of the Environment. Throughout the year and especially prior to the parliamentary elections in September, the Swedish Crop Protection Association held meetings and other contacts with a number of Swedish parliamentary politicians. The Swedish Crop Protection Association also held regular meetings with assistants to two Swedish members of the European Parliament. Usually digital meetings, but also one meeting on site in Brussels.

The Swedish Crop Protection Association was present and had a number of meetings at Borgeby Field Days on 29-30 June and at Brunnby Farmers' Days on 6-7 July.

On 9-10 November, the Swedish Crop Protection Association attended the national crop protection conference 2022 at the Swedish University of Agricultural Sciences in Uppsala. The Association's Chairman Carl-Henrik Ljung gave a speech.

CropLife Europe

The Swedish Crop Protection Association has participated in the overall collaboration within the European crop protection association, CropLife Europe.



Our chairman Carl-Henrik Ljung gave a speech at the National Crop Protection conference.

Food Days

In early September, the Swedish Crop Protection Association attended the Food Days conference in Tylösand. The theme of the conference this time was “Next Generation – The Food System of the Future”. The Swedish Crop Protection Association had its own stand, which explained the important role of plant protection products in the food chain in an educational way.

In addition to a new roll-up, a newly-produced flyer and a number of give-aways with clear messages, there was an opportunity for visitors to test their knowledge in a guessing game about harvest losses in autumn wheat that had not been treated against fungal diseases. The game was popular among visitors and paved the way for further dialogues during the event. Several companies and organisations that are of relevance to the Swedish Crop Protection Association attend the Food Days event. This provided an opportunity to make new contacts and maintain others that are already established.



A guessing game and new conference material at the Food Days conference.

The European Commission's proposal for a regulation on the sustainable use of plant protection products

On 22 June, the European Commission presented a proposal for a regulation on the sustainable use of plant protection products. The draft regulation contains a number of proposals for regulations that would be very negative for European, especially Swedish agriculture, our food production and our food safety. These include requirements for a 50 % reduction in the use and risk of chemical plant protection products, and a 50 % reduction in the use of more hazardous plant protection products by 2030. The proposal, with its inadequate impact assessment, contains a certain, but far from sufficient, opportunity for national flexibility. For the Swedish Crop Protection Association, Swedish agriculture and Swedish food production, it is very important that the proposed regulation in its present form is not adopted. During the year, the Swedish Crop Protection Association's standpoints regarding the proposed regulation were actively conveyed to other stakeholders.



The Crop Protection Council, a field meeting.

The Crop Protection Council

The Swedish Crop Protection Association is part of the Crop Protection Council and took part in the Council's four meetings in 2022. There have also been a number of meetings in different working groups created by the Council to deal with specific issues. In the Swedish food strategy from 2017, crop protection issues were given increased importance, and the Crop Protection Council has an important task in contributing to the overall goals of the strategy. Activities during the year included the following ones within the framework of the Crop Protection Council's mandate:

- Continuous work to identify the need for and access to effective crop protection for the larger crops in Swedish crop cultivation. This work has focused on the problems surrounding insect pests.
- Work to propose measures to reduce leakage of plant protection products from greenhouses to surrounding areas. The focus has been on striving to enable advice and on ensuring that measures can be eligible for investment support.



- Work has been carried out to create a more standardised terminology in decisions on the approval of plant protection products, for example regarding how crops are named.

Approval management by the Swedish Chemicals Agency

The Swedish Chemicals Agency's activities with regard to approvals of plant protection products are working very satisfactorily, and incoming crop protection cases are almost always being managed in accordance with the regulated processing times. It is important for the Swedish Crop Protection Association's member companies and for Swedish growers that the current situation is maintained. The dialogue between the Swedish Crop Protection Association, the association's member companies and the Swedish Chemicals Agency is good, which is important and continues to be a priority for the Swedish Crop Protection Association.

Study visit for the Swedish Chemicals Agency

On 2 May, the Swedish Crop Protection Association organised a study visit for the Swedish Chemicals Agency's management team. Director General Per Ängquist, Department Director Agneta Westerberg, Administrative Director Jonas Söderlund, General Counsel Gerda Lind, Strategic Advisor Mats Allmyr and Press Officer Cecilia Sobocki participated from the Swedish Chemicals Agency. The Swedish Crop Protection Association was represented by Anders Normann, Milena Vrhovac Jasarevic, Carl-Henrik Ljung and Mats Andersson. In the morning, there was a visit to Rydsgårds Gods in Rydsgård, where they were met by inspector Johan Karlzén. In the afternoon, the group visi-

ted Södergård in Löderup, where they met the farmer Martin Andersson. During the day, there were presentations and discussions about issues including the planning of a growing year, the use of plant protection products, integrated crop protection, modern crop protection technology, procedures for the use of plant protection products and biodiversity.

The Resistance brochure

The use of plant protection products can result in the development of resistant weeds and pests that affect cultivation. Combating resistance is an important area. During the year, the Swedish Crop Protection Association, in collaboration with the Swedish Board of Agriculture, produced an updated resistance brochure. This popular brochure underwent major changes compared with the previous version, and it was also given a totally new appearance.

Northern Zone meeting

On 22 September, the Swedish Crop Protection Association organised the Northern Zone meeting for 2022, with participants from industry and responsible government agencies in the countries in the Northern Zone. The meeting took the form of a webinar. The Swedish Crop Protection Association's Registration Committee prepared and assumed responsibility for the meeting's implementation in good collaboration with CropLife Europe. Victoria Jung from the Registration Committee assisted Anders Normann as moderator of the meeting.

Trade Webinar

On 17 November, the Swedish Crop Protection Association joined forces with CropLife Europe to organise a webinar on trade barriers and trade in agricultural goods. Participants were representatives of embassies in Sweden representing countries outside the EU/EEA (third country). More than 20 people took part. Presentations were given by representatives of CropLife Europe and the US Department of Agriculture.

Reference values for surface water

The Swedish Crop Protection Association has for a long time tried to influence so the reference values used in Sweden for plant protection products in surface water to be reviewed and revised. It is important that the reference values are as scientifically correct as possible, as they are used in the evaluation of measurement results from Swedish environmental monitoring and in the indicator "plant protection products in surface water" within the environmental objective of a Non-Toxic Environment. The Centre for Chemical Pesticides in the Environment (CKB) at the Swedish University of Agricultural Sciences has produced updated reference values and a method for future updates on which the Swedish Environmental Protection Agency, the agency responsible, decided on during the year.

Diflufenican

Diflufenican is an important active substance that has been shown to cause problems locally, through run-off and concentrations that exceed the substance's reference value in surface water. An urgent campaign for the substance was therefore carried out between 2018 and 2022. In 2022, results from environ-

mental monitoring in 2021 were published. The analyses from Skåne showed that concentrations have fallen to levels close to the substance's reference value. The results also showed that farmers' total use of diflufenican in the area analysed was at a historically low level.

Member companies' marketing

The 2022 ethics seminar was held on 12 December. Anders Lindgren from Lantmännen gave his view on the companies' marketing material. Elise Georgson, Irma Winberg, Hanna Österberg and Milena Vrhovac Jasarevic were behind the Ethics Group's annual internal audit, which was also presented during the seminar. Syngenta won the "Golden Bug of the Year" prize.

Communication strategy, the industry's message and the Committee for Communication

In 2022, the Swedish Crop Protection Association continued its work on the new communication strategy, which was developed in 2021 in collaboration with the communication consultants from KREAB. The strategy has already delivered a message platform in the second half of 2021, which was presented to member companies at a seminar in May 2022. The seminar was attended by media consultant and crisis manager Jeanette Fors-Andrée, who led the work, and also by Marie Söderqvist, former CEO of the Swedish Food Federation. In an inspired speech, Marie recounted the communication journey that the Swedish Food Federation has made and how, through various initiatives, they have managed to increase confidence in the industry.

The new communication strategy identified the need to create a new committee within the Swedish Crop Protection Association – the Committee for Communication. After the committee had been formed and appointed, three meetings were held during the year. In addition to the practical aspects, such as identifying duties and creating a gross list of activities, the committee has been highly engaged in producing a new graphical profile for the Swedish Crop Protection Association, in updating the association's logos, in preparations for participation at the Food Days and in the review of the Swedish Crop Protection Association's website.



A seminar about our industry's message on May 11 with speakers Jeanette Fors-Andrée and Marie Söderqvist.

Investigation of what has to be done when a product approval has expired

During the spring, the law firm Mannheimer Swartling was engaged to investigate and summarise, in a brief report, rules and the legal position regarding the handling of plant protection products when product approvals have expired.

Packaging collection

The Swedish Crop Protection Association is a member of the association Svensk Ensilageplast Retur (SvepRetur), and it takes part in SvepRetur's activities. During the year, the Swedish Crop Protection Association was represented by Anders Normann, who is a deputy member of the association's and the company's Boards of Directors.

Technology and standardisation

During 2022, the Swedish Crop Protection Association was a member of the Nordic standardisation group SIS TK 224. Hans Hagenvall represented the Swedish Crop Protection Association in work on standardisation. Examples of standards dealt with during the year are ISO 16122 parts 1-4, which describe requirements and methods for functional testing of different categories of sprayers. Two committee meetings were held during the year.

Hans Hagenvall, together with Sara Berggren from SIS, carried out three targeted information activities during the year with the aim of increasing understanding of the importance of standardisation in the field of crop protection, broadening the basis of standardisation work in the field of agriculture and crop protection, and facilitating recruitment to SIS/TK 224.

Meetings were held with the Swedish Work Environment Authority, the Swedish University of Agricultural Sciences in Alnarp and Linköping University.

Hans Hagenvall also participated in the Standardisation Innovation Nexus project in 2022 with, among others, Per Frankelius from Linköping University. The project had the technology and standardisation in the field of crop protection as a model. In addition to a research seminar, this has also resulted in a scientific article.

Participation in external groups

Beyond the representation mentioned above, the Swedish Crop Protection Association has also been engaged in the following groups throughout the year:

- Odling i Balans (Cultivation in Balance) (stakeholder group)
- Säkert växtskydd (Safe Pesticide Management) (steering committee)
- The advisory group for the terms of use for plant protection products (task force)
- Centre for Chemical Pesticides in the Environment, CKB (reference group)
- LRF Minor Use project (steering group)
- The Swedish Environmental Protection Agency's reference group for environmental monitoring of plant protection products in agricultural land.

Consultations 2022

The Swedish Board of Agriculture

The Swedish Board of Agriculture's proposal for a national action plan for the sustainable use of plant protection products.

Ministry of the Environment

Opinion on referral concerning the EU Commission's proposal for a regulation on the sustainable use of plant protection products.

Opinion on referral concerning the Swedish Chemicals Agency's proposal for changes to fees for general chemicals and pesticides.

Sales statistics 2022

The Swedish Crop Protection Association's sales statistics 2022

The value of sales in 2022 in the Swedish market for agriculture, fruit and gardens for the Swedish Crop Protection Association's member companies was a total of:

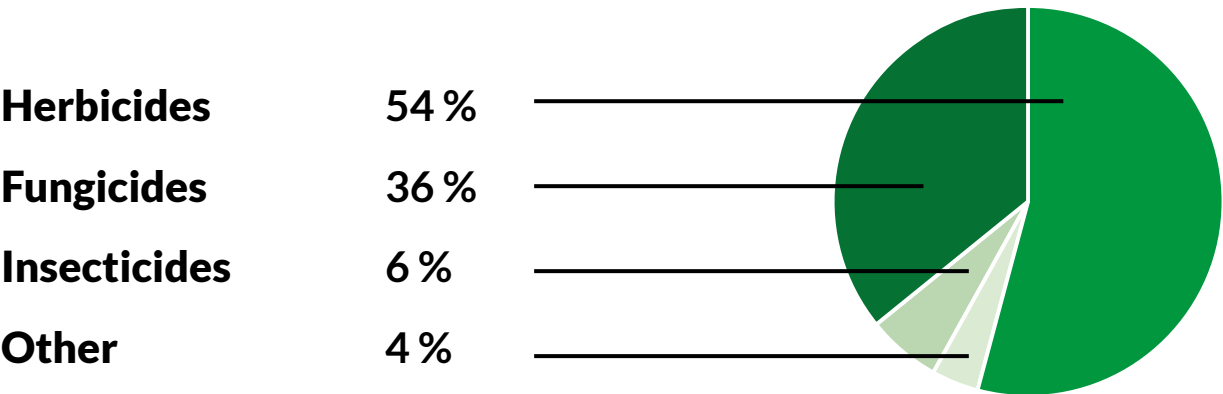
SEK
909
million

Sales per product group

This amount can be divided into the following product groups:

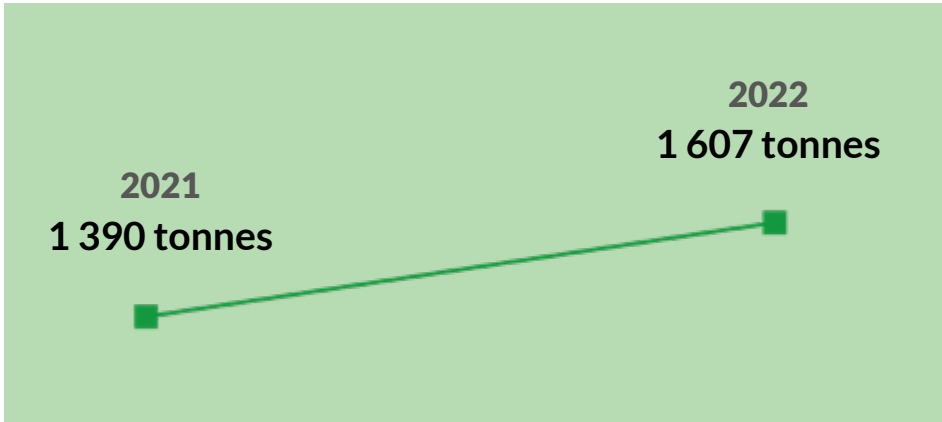
Herbicides	SEK 490 million
Fungicides	SEK 327 million
Insecticides	SEK 55 million
Other	SEK 37 million

The distribution can be represented in the following way:



Volume of active ingredients

The volume of active ingredients that was sold by the Swedish Crop Protection Association's member companies to agriculture, fruit and garden was a total of:



Volume per product group

This can be broken down into the different product groups:

	2021	2022
Herbicides	897 tonnes	1 093 tonnes
Fungicides	254 tonnes	272 tonnes
Insecticides	145 tonnes	146 tonnes
Other	94 tonnes	96 tonnes

Each year, the Swedish Crop Protection Association reports its internal sales to the distribution trade. As not all importing companies are members of the Swedish Crop Protection Association, there is an increased or decreased deviation from the Swedish Chemicals Agency's official statistics each year, depending on the companies' market shares.

This affected the cultivation

The crop cultivation year

The crop cultivation year 2022 started with a damp and relatively cool spring. This meant that cereal crops grown in the spring were well established and that there were strong, healthy stocks of both cereals and oilseeds. Attacks of various fungal diseases in cereals were evident at an early stage, and became stronger than normal later in the season, while insect infestations were lower. Weed problems are increasing all over the country, especially in crops sown in the autumn. The potential harvest looked good for a long time, but some parts of the country were affected by dry weather and high temperatures in July, which unfortunately reduced harvests.

Factors affecting the production

Factors that generally affect the sales of crop protection products, expressed in tonnes, are changes in the land area of the crops cultivated and changes in the market shares of member companies. Moreover, displacements between different product groups have an impact, as the proportion of active substance in different crop protection products varies.



An increasing proportion of crops sown in the autumn is also likely to affect the product volume.

Need-adapted use

Sales of crop protection products from suppliers to resellers in one single year do not reflect the actual use of crop protection products in that single year. The sales statistics can be affected by factors such as clearance sales of certain products, changes in strategies at resellers and changes in product type due to an increased incidence of resistance. Stocks can be built up or used by resellers and users. After two years affected by the coronavirus pandemic, followed by a year affected by Russia's invasion of Ukraine, resellers have had a greater focus on securing stocks ahead of 2023, which affected sales of crop protection products in 2022.

Taken as a whole, however, all indications are that the sales figures, observed over a multi-year period, reflect a motivated, needs-adapted use of crop protection products.

In 2022, Sweden's total acreage remained unchanged compared with the previous year. The total cereal area was 960,500 hectares, which was the smallest area for cereals since measurements began.



The crops in numbers

Wheat was the biggest cereal crop and was cultivated on 465,700 hectares, a reduction compared with the previous year.

Autumn wheat accounted for 90 % of the total wheat area.

Barley is the biggest of the cereal crops sown in the spring and the second biggest cereal crop in total. Barley was cultivated on 277,200 hectares, an area that was unchanged compared with the previous year. Spring barley makes up 92 % of the barley area.

The area for **oats**, the third biggest cereal crop, decreased compared with 2021.

The combined area of **rape** and **turnip rape** increased to 135,100 hectares, which is the largest area in many years. 88 % of this area consisted of autumn rape.

The area of **potatoes** decreased slightly, while the area of sugar beet increased slightly compared with 2021.

The area used for **leguminous plants** increased by 10 % compared with the previous year.

The Board and the Committees in 2022

The Board

Ordinary members

Carl-Henrik Ljung, Syngenta Nordics, ordförande
Erik Åkesson, Nordisk Alkali, vice ordförande
Niclas Sjöholm, Adama
Susanne Kuschel, BASF
Mats Andersson, Bayer Crop Science
Sebastian Bengtsson, Corteva Agriscience
Anders Sylvan, FMC Agricultural Solutions
Carl David Trozelli, Nufarm Nordics

Deputy members

Erik Jönsson
Fredrik Sörensson
Sonny Jensen
Thomas Wildt-Persson
Marcus Pedersen
Darko Kosoderc



The Election Committee

Peter Löfgren, BASF
Darko Kosoderc, Corteva Agriscience
Fredrik Sörensson, Nordisk Alkali

The Registration Committee

Ineke van den Brink-Kleefsman, Adama
Christian Deibjerg Hansen, BASF
Gurli Vagnsø, Bayer Crop Science
Lisa Jessen, Corteva Agriscience
Asma Harbaz, FMC Agricultural Solutions
Mette Olsson, Nordisk Alkali
Victoria Jung, Syngenta Nordics

The Committee for Communication

Hanna Österberg, Adama
Elise Georgson, Bayer Crop Science
Irma Winberg, Syngenta Nordics

The Committee for Technology and Field trials

Ann-Kristin Nilsson, BASF
Lisa Rydenheim, Bayer Crop Science
Bertram Larsen, Corteva Agriscience
Martin Clausen, FMC Agricultural Solutions
Andreas Malmqvist, Nordisk Alkali
Erik Jönsson, Syngenta Nordics

Member companies 2022



ADAMA Northern Europe B.V.

Box 355, 3830 AK Leusden, Netherlands
Homepage: www.adama.com

Managing Director:

Han Rupert

Commercial Director:

Jaap de Bruijn

Area Manager Scandinavia

Sonny Jensen

Agronomy Support Manager

Andreas Mårtensson +46 73 246 82 43

Niclas Sjöholm +46 703 55 19 17

ADAMA Northern Europe B.V., a subsidiary company of ADAMA Agricultural Solutions Ltd. is one of the world's leading manufacturer and distributor of crop-protection solutions. The Company supplies efficient solutions to farmers across the full farming value-chain, including crop-protection and complementary non-crop businesses.

ADAMA offers one of the world's largest, most diverse portfolios of crop protection products, with more than 120 active ingredients, as well as state-of-the-art R&D, manufacturing and formulation facilities. Through 7,700 employees in more than 45 countries, ADAMA leverages its unique position to offer local farmers and customers an extensive range of distinctive mixtures, formulations and differentiated, high-quality products.

ADAMA Northern Europe B.V. is located in Leusden in the Netherlands. From our headquarters in Leusden we are serving the regions Benelux, the Nordic countries and the Baltic countries.

Listen. Learn. Deliver. This is ADAMA's promise to farmers, their distributors, farming and our employees. Three everyday words. Yet, they carry the potential to make a lasting difference to farming everywhere, while ensuring the sustainability of the company.



BASF AB

Agro Nordic/Baltic
Homepage: www.agro.basf.se

Business Area Manager:

Robert Racz

Sales and Consultancy:

Peter Löfgren
peter.lofgren@basf.com
070-583 98 97

Thomas Wildt-Persson

thomas.wildt-persson@basf.com
070-949 80 15

Andreas Johansson

andreas.johansson@basf.com
070-587 03 45

Ann-Kristin Nilsson

ann-kristin.nilsson@basf.com
070-587 69 05

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. More than 111,000 employees in the BASF Group contribute to the success of our customers in nearly all sectors and almost every country in the world.

Our portfolio comprises six segments: Chemicals, Materials, Industrial Solutions, Surface Technologies, Nutrition & Care and **Agricultural Solutions**.

BASF generated sales of €87.3 billion in 2022.

Further information at www.basf.com.

The **Agricultural Solutions** division markets crop protection products such as Caryx, Corum, Comet Pro, Delan, Focus Ultra, Medax Max, Pictor Active, Priaxor, Revystar XL, Revytrex, Signum and Systiva, biological products such as Nemaslug och Nemasys och the nitrification inhibitor Vizura.



Bayer AB

Bayer Crop Science
Kometvägen 1, 245 32 Staffanstorps
Homepage: www.cropscience.bayer.se
Bayer AB is located in Stockholm.

Crop Science Commercial Lead Nordic countries

Managing Director Bayer A/S
Carolin Clausen

Nordic Key Account Manager
Poul Bjerre Jensen

**Country coordinator and
Advisory representative**
Mats Andersson

Advisory representative
Lisa Rydenheim
Louise Andersson

Market development agronomist
Lotta Poikolainen

Bayer Crop Science, a subsidiary of Bayer AG, is one of the world's leading innovative Life Science companies in the areas of crop protection, seeds and green biotechnology. The company offers an outstanding range of products and extensive service backup for modern, sustainable agriculture and for non-agricultural applications.

Bayer Crop Science in the Nordic countries has a workforce of approximately 35 employees. The Nordic headquarter is located in Copenhagen, Denmark with offices in Sweden, Norway and Finland. For the Swedish farmers Bayer Crop Science offers a range of important products, varieties and solutions. Bayer Crop Science is represented throughout the whole of Sweden with professional commercial and technical consultants.



Corteva Agriscience

Langebrogade 3D
1411 Copenhagen K
Denmark
Tel +45 45 28 08 00
Homepage: www.corteva.se

Managing director: Lars G. Dinesen

Registration manager: Lisa M. Jessen

Commercial Sweden: Stefan F. Caspersen,
Darko Kosoderc

Market representatives: Darko Kosoderc,
Lovisa Bergkvist, Emma Lübeck

Product manager: Hans Raun (Cereal herbicides and fungicides, Insecticides)

Product manager: Sebastian Bengtsson (BLW herbicides and fungicides)

Owner: Corteva Agriscience (100 %)

Corteva Agriscience is an innovative R&D company which develops plant protection, seeds and digital solutions for farming. Our purpose: to enrich the lives for those who produce, and those who consume, ensuring progress for generations to come.

Learn more at www.corteva.com or www.corteva.se.

Follow Corteva Agriscience on Facebook, Twitter, LinkedIn.

In Sweden the following Corteva Agriscience products are available for the Swedish farmers: Zypar™, Pixxaro™ EC, Quelex™, Belkar™, Zorvec™ Enicade®, Zorvec™ Endavia®, Mustang™ Forte, Lancelot™, Tombo™, Broadway™, Broadway Star, Starane™ 333 HL, Starane™ XL, Ariane™ S, Matrigon™ 72SG, Galera™, Kerb™ FLO 400, Conserve™, Talus®, Titus®, Gallery™, Primus™, Primus XL, Rexade™ 440, Korvetto™, Targa® Super 5 SC.

™ ® Trademarks of Corteva Agriscience and its affiliated companies.

FMC Agricultural Solutions A/S

Genvej 2, 2970 Hørsholm, Denmark
Homepage: www.fmcagro.se

Commercial Lead Nordic

Michael Petersen Rose
michael.rose@fmc.com

Business Development Manager Sweden

Anders Sylvan
anders.sylvan@fmc.com

Technical Manager Nordic

Martin S Clausen
martin.clausen@fmc.com

Technical Manager Sweden and Finland

Sara Ragnarsson
sara.ragnarsson@fmc.com

Business Support Specialist

Ann-Helén Siwertsson
ann-helen.siwertsson@fmc.com

Order Management Coordinator

Camilla Louise Wheadon
camilla.wheadon@fmc.com

Country Regulatory Team Lead, NWE

Justine Thornton
justine.thornton@fmc.com

BeNeLuX and Northern Zone Regulatory Leader

Asma Harbaz
asma.harbaz@fmc.com

EMEA Diamide Regulatory Leader

Sophie Hane-Weijman
sophie.hane-weijman@fmc.com

Commercial Technical Manager for Plant Health products in Baltic&Nordic

Tomas Jurčiukonis
tomas.jurciukonis@fmc.com

Owner: FMC Corporation

Legal entity / Invoice address:

FMC Agricultural Solutions A/S
Thyborønvej 78, DK-7673 Harbøre
Denmark

Corporate Tax ID: DK12760043

Employees in Sweden: 3

FMC is one of the world's leading companies in R&D in Plant Protection Products.

The EMEA headquarters is located in Hørsholm, Denmark, as well as the European Innovation Center, where among other things, innovation of biologicals is being developed.

FMC has a strong and interesting pipeline and techniques for new Plant Protection Products in both crop protection and plant health.

FMC in Nordic Baltic includes sales, advisory, research, development and registration employees across the 7 countries: Denmark, Estonia, Finland, Latvia, Lithuania, Norway and Sweden.



Nordisk Alkali

GROWING TOGETHER

Nordisk Alkali AB

Krusegatan 19
212 25 Malmö, Sweden
Phone +46 40 680 85 30
Fax +46 40 93 84 00
Homepage: www.nordiskalkali.se
info@nordiskalkali.se

MD: Erik Åkesson

Registration and development:

Mette Olsson, Jörn Engvang

Field trials and development:

Fredrik Sörensson, Steven Van Pottelberge

Sales and marketing:

Erik Åkesson, Fredrik Sörensson,

Sales and advisory southern Sweden:

Andreas Malmqvist

Sales and advisory central Sweden:

Per Erlandsson

Technical advisory in vegetables, fruit, berries, green house and bio products:

Gunilla Persson

Finance and book keeping:

Eva Svensson

Supply chain and office:

Laura Annoual, Kristin Nelson

Owner: Belchim Crop Protection, 100 %

Employees: 19 of which 10 in Sweden, 4 in Denmark, 2 in Lithuania, 1 in Latvia, 1 in Estonia and 1 in Finland.

To be knowledgeable in all aspects of plant protection is one of the cornerstones of our operation. People in Nordisk Alkali have a long and broad experience of plant protection in both conventional agricultural crops as well as in more specialised crops and cultures such as fruit, berries, vegetables, ornamentals and crops under glass.

Nordisk Alkali has activities in all Nordic and Baltic countries with an affiliated office in Denmark and offices in Lithuania and Finland. We have close cooperation with several well-known international plant protection companies. This enables us to be at the frontier of development of new technologies and products. We are constantly developing our product portfolio, both for existing and new products and our long-term strategy is to be an attractive partner for farmers, distributors, advisory services and our suppliers.

Some examples of plant protection products that we market: Cymbal® 45, Danitron 5 SC, Diflanil 500 SC, Fenix, Fibro®, Diabolo®, Dipel DF, Frupica SC, Lentagran® WP, Mospilan® SG, Narita® XL, Nissorun® SC, Onyx®, Proman®, Ranman Top®, Raptol®, Roxy® 800 EC, Shirlan®, Sluxx® HP, Teppeki®, Turex® WP as well as seed treatment products and rodenticides.



Nufarm Nordics AB

Nufarm Norden consists of the following teams:

Carl David Trozelli – Managing Director Nufarm Nordics AB

Frida Olsson – Business Development manager Nordics /KAM

Ole Sigvard Dahlen - Technical Product Manager /KAM

Johan Toll – Customer commercial support

Henric Claesson – Customer Agronomist / KAM

Petri Lintunkangas – Product Manager Nordics/KAM

Paulina Martinez - Regulatory manager Nordics

Johannes Hahl – Consult

Alejandra Pinoncely – Demand Planner Nordics

Alexander Grabau – Customer Service Nordics

Homepage: www.nufarm.se

Nufarm is a world-leading company in terms of providing plant protection products and crop-based biofuels. Nufarm also develops crop-based omega 3 products and methods for blast killing - NuCrop systems.

Nufarm develops new products and methods. With the help of joint development projects with other companies, Nufarm develops new active substances and new products. This means that Nufarm is a diversified company with access to new molecules and access to generic products and also fundamental products for agriculture.

Nufarm has received the world's first approval for plant-based omega 3 DHA and EPA, which is an essential nutrient for human health. This new product aims to reduce the need for farmed fish and reduce the need to catch wild fish stocks, which is the current source of this important nutrient.

Nufarm's vision is to offer a better tomorrow "Grow a better tomorrow", which inspires the entire organization. Nufarm has a leading position in sustainable solutions with the aim of ensuring safe food production globally and nationally, which includes extensive work to prevent herbicide and fungicide resistance. Nufarm also provides products for so-called organic farming. Nufarm Nordics AB is a local company with good knowledge of the needs of Nordic customers and we are constantly developing new locally adapted products and solutions for a more profitable agriculture.



Syngenta Nordics A/S

Strandlodsvej 44
DK-2300 Köpenhamn S
Denmark
Tel +45 32 87 11 00
Homepage: www.syngenta.se

Managing Director Norden:
Lisa Wede Andersen

Sales Manager Norden:
Henning Jensen

Market Manager Sverige:
Carl-Henrik Ljung

Sales and Field Technician Sverige:
Erik Jönsson

Head of Regulatory:
Victoria Jung

No of employees in the Nordic organization:
30

Syngenta is a leading agriculture company helping to improve global food security by enabling millions of farmers to make better use of available resources. Through world class science and innovative crop solutions, our 28,000 people in over 90 countries are working to transform how crops are grown. We are committed to rescuing land from degradation, enhancing biodiversity and revitalizing rural communities.

To learn more visit www.syngenta.com and www.goodgrowthplan.com. Follow us on Facebook® at www.facebook.com/Syngenta-Sverige

On the Swedish market Syngenta provide both seeds and crop protection. Within the portfolio there are a number of fungicides, herbicides, seed care products and insecticides as well as seeds for growing oil seed rape, barley and maize.

A few examples of brands are Amistar®, Axial®, Avoxa®, Boxer®, Callisto®, Elatus Era®, Celest Extra Formula M®, Vibrance Gold®, Moddus Start®, Revus®, Switch®.

The budget and results 2022

The budget and results 2022 – service to the Swedish CPA member companies

Svenskt Växtskydd	Budget (SEK) 2022	Result (SEK) 2022
Staff, premises and administration costs	2 850 000	2 888 291
Meeting activities	270 000	164 680
International cooperation	100 000	96 674
Consulting assignments and arrangements	190 000	68 258
Product stewardship, technology and standardization	220 000	184 019
Communication	293 194	283 721
Totally	3 923 194	3 685 643



Svenskt Växtskydd
The Swedish Crop Protection Association

**P.O. Box 5501,
SE 114 85 Stockholm, Sweden**

**Visiting address:
Storgatan 19, Stockholm, Sweden**

**info@svensktvaxtskydd.se
www.svensktvaxtskydd.se**



**Follow us on LinkedIn: Svenskt Växtskydd
/ Swedish Crop Protection Association**



Anders Normann and Milena Vrhovac Jasarevic
**The Swedish Crop Protection Association is one of five
trade associations linked to the service company KTF Organisation AB**